



**INO**  
NETWORKS  
GROUP

Worldwide  
Agents  
Network **3F**

**FM**  
**FREIGHTMIDPOINT**

**OPCA**  
NETWORK OF PROJECT AGENTS

EVENT RECAP 11, 12, 13 NOVEMBER  
**INO SUMMIT 2022**

**ISTANBUL | TÜRKİYE**

THE JOINT CONFERENCE OF 3F - FM - OPCA



Mr. Kemal KIRIKKANAT  
*Founder and Chairman*

I would like to express my thanks to each of you who participated in the INO Summit 2022 – Istanbul, Türkiye. It was indeed a great pleasure to meet you in person.

Proud to mention that 264 delegates from 190 companies registered to this great event from all over the world. Their contributions helped us to make the INO Summit as outstanding as it has been. All delegates have created a perfect synergy; it was wonderful to see them expressing their intentions to cooperate with fellow members.

I believe that you have taken the great opportunity to make new friends, strengthen existing ties, win new partners and increase your shipment volume.

“This was a perfect meeting” many of you have said to me. Thanks to our members and my team who made this event a great success!

I would like to give special thanks to our sponsors for their generous contributions.

Hereby, with this event recap of INO Summit 2022, we shared a full range of our abilities that are available in the INO Networks Group.

I’m sure that all highlights and details of INO Summit 2022 in this event recap will encourage all freight forwarders and logistics professionals to attend the INO Summit 2023!

Looking forward to meeting you again next year.

Stronger, Together!

Mr. Kemal KIRIKKANAT



## FREIGHT FORWARDERS FAMILY WORLDWIDE AGENTS NETWORK



## FREIGHT MIDPOINT INTERNATIONAL FORWARDERS NETWORK



## OVERSEAS PROJECT CARGO ASSOCIATION



# Why should you attend the INO SUMMIT?

The INO Summit is a three-day joint conference, which brings the members of three well-known associations together in one place. The summit is held by the participation of the members from 3F, FM and OPCA. These three associations are independent and separate from one another and have different members. Each association serves different expectations, needs and strategies of freight forwarders and logistics companies. They come together for this glorious summit to create perfect synergy, potential and networking opportunities.

Attending annual general meetings can literally transform your business overnight. One to One Meetings will definitely help you to develop and improve your existing relationships with fellow members, stay on top of the latest trends in logistics industry, keep a pulse on the market and meet prospective partners. Also, it plays major role in gaining access to the necessary resources that will foster your business development. So, for those who haven't attended any of our annual meetings yet, it is the right time to get started on your new business venture, meet other eager partners, and make potentially important and lifelong cooperations!



**Annual General Meeting participation leads to win new partners, win new shipments and keep current partners in cooperation with you. Don't let your network partners to proceed with others!**



The three-day event is a great opportunity for all agents to meet with fellow members and potential partners by attending the social networking events. Attendees are encouraged to take full networking advantages of this great gathering during optional activities (e.g., city tour, football tournament, paintball tournament, karting race, welcome cocktail and gala dinner), while focusing only on their own network partners during one-to-one meetings. The INO Summit is a unique joint conference with its distinguished feature of keeping each association's speciality, while giving more networking opportunities to attendees during social events.

Definitely, the INO Summit will be a major success that should not be missed to help you build new business relationships, strengthen existing ties and make new acquaintances with the joint power of INO Networks Group.

## FREIGHT FORWARDERS FAMILY WORLDWIDE AGENTS NETWORK (3F)

*General Cargo-Country Focused*



Established in 2009, 3F is a premium global agent network for freight forwarders and logistics companies. 3F has result-oriented membership requirements to ensure service quality of member agents, and it accepts strong, highly-experienced freight forwarders who are committed to cooperate network partners. The objective for all members is to work together and develop reciprocal business. The aim is to promote collaboration between member companies to increase shipment volume, productivity and profitability in a secure business environment. 3F accepts a maximum of six members per country, based on its country focused concept—excluding big markets, such as U.S.A., China and India. These six members are selected from different cities, as much as possible.

For more information: [www.freightforwardersfamily.com](http://www.freightforwardersfamily.com)

## FREIGHT MIDPOINT INTERNATIONAL FORWARDERS NETWORK (FM)

*General Cargo-City Focused*



Established in 2013, FM is a global agent network for professional freight forwarders and logistics companies. FM provides a low-cost networking opportunity to the logistics industry, with an optional payment protection program. It accommodates reliable and strong partners from all over the world and develops members' operational capability across the globe. Its concept allows members to reach every corner of a country with alternative partners. A maximum of six members per city are permitted, based on its city-focused concept.

For more information: [www.freightmidpoint.com](http://www.freightmidpoint.com)

## OVERSEAS PROJECT CARGO ASSOCIATION (OPCA)

*Project Cargo Focused*

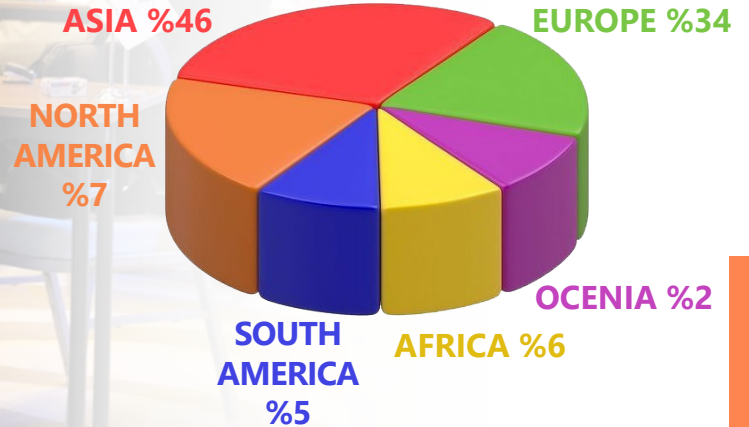


OPCA is a premium, global agent network of professional project cargo freight forwarders and logistics companies. It was launched in January 2014 to provide a high level of expertise for the transport of XXL cargo and complex project cargo shipments on a global scale through its experienced and qualified member agents. OPCA members are hand-picked agents, based on membership requirements, to keep certain quality standards, and they handle their clients' million-dollar cargo with experienced partners in a safe manner. Moreover, OPCA encourages the members to bring their most reliable and experienced partners among OPCA professionals through the 'Refer a Friend Program'. It leads to having well-known project cargo agents whose services are exclusively tested by our members.

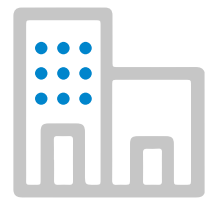
For more information: [www.overseasprojectcargo.com](http://www.overseasprojectcargo.com)



# Event at a Glance



The INO Summit 2022 was held during 11, 12, 13 November 2022 in Wyndham Grand Istanbul Levent Hotel, Türkiye with a great success! We are proud to mention that 264 delegates from 190 companies registered to this great event from all over the world. They were gathered for this glorious summit to create perfect synergy, present their strength, and express their intentions to cooperate. All of our members had chance for connecting, socializing, but most importantly networking for long lasting relations with potentiation partners during the whole conference.



**190** companies participated



**264** delegates attended



from **58** different countries

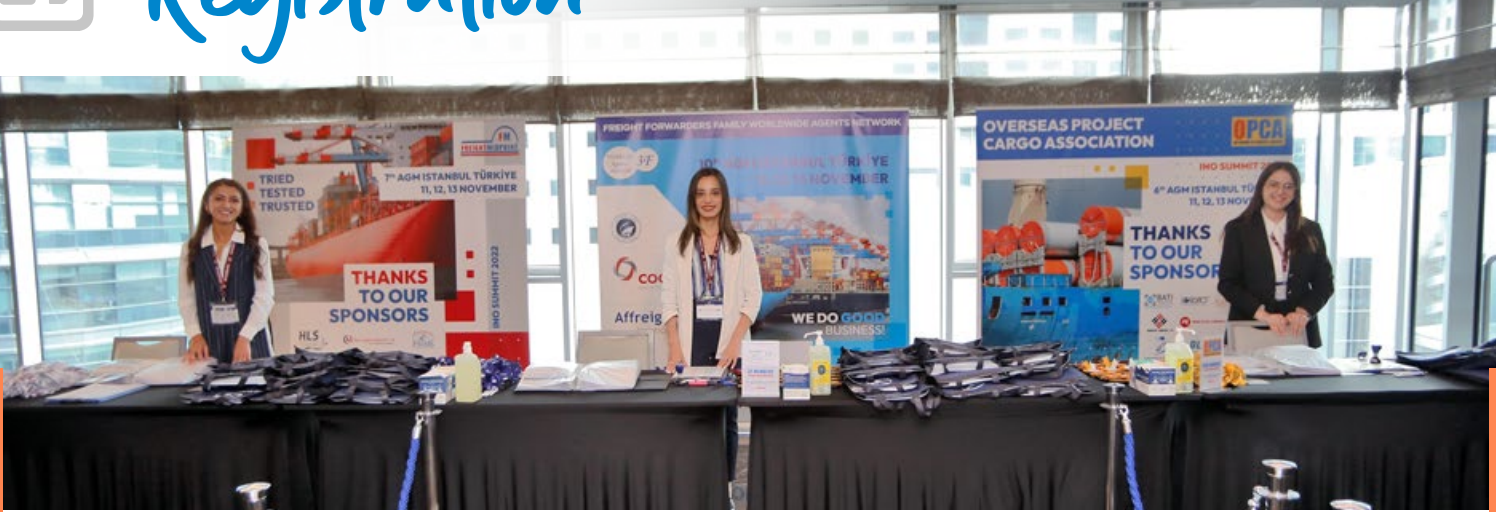


more than **3000** one-to-one meetings were scheduled





# Registration



The delegates came to the onsite registration counter on 11 November 2022 at 16:00 in Charlie Chaplin Ballroom Foyer, Wyndham Grand Istanbul Levent Hotel to register to the INO Summit 2022 and to pick up their name badges, printed one to one meeting reports, t-shirts and conference bags. The delegates reconnected with their friends and met new acquaintances during the registration and enjoyed mini cocktail at the registration area.





# Welcome Cocktail



Welcome Cocktail was held at Charlie Chaplin Ballroom in the evening of 11 November 2022. Delegates were greeted by traditional costumed ladies at the specially designed entrance of cocktail area. Welcoming ladies offered Turkish delight to each delegate. Participants were fascinated by intimate ambience from the entrance to the end of the cocktail. Foosball and Air Hockey Tables were placed at the cocktail area. There was a great interest for these games and all delegates had fun. Mr. Goncalo Ribeiro (M.G.C. – Transitaris, LDA, Portugal) from 3F and Mr. Marc Rodriguez (NZS Worldwide, Inc., U.S.A.) from 3F won the foosball tournament and awarded with a trophy and medals. Mr. Marcus Schwarz (Hanseatic Logistic Solutions Germany GmbH, Germany) from FM, Mr. Alessandro Galati (Tieffe Group S.R.L., Italy) from FM, Mr. Thomas Waschke (JL Logistic GmbH, Germany) from FM and Mr. Gabriel Ferrari (954 Lincoln S.A., Argentina) from FM were awarded with medals. The welcome cocktail reception was a great occasion to break the ice and give the delegates a moment to relax before the one to one meetings in the following days.



# One to One Meetings



On 12 November 2022, INO Networks Group Chairman Mr. Kemal Kirikkanat welcomed the delegates and after his presentation he thanked INO Summit 2022 sponsors and invited them to the stage to present their sponsorship plaques and certificates. Then, there was Senior Members Recognition Ceremony for the members who were celebrating their 10 and 10+ years of membership, 5 years of membership and more than 5 years of membership with us.



The Senior Members had the privilege of special recognition by our Chairman Mr. Kemal Kirikkanat on the stage and certificates & awards were presented to them as a sign of our appreciation for their membership during all these years. After the Senior Members Recognition Ceremony, Mr. Kirikkanat invited OPCA Platinum Sponsor Mr. Kaan Aydin from Bati Innovative Logistics to the stage. Mr. Kaan made a presentation about their company. With his speech, our members found a chance to get to know more about their services, abilities and capabilities.







# Sponsor Recognition

## FREIGHT FORWARDERS FAMILY WORLWIDE AGENTS NETWORK (3F)

Silver Sponsor - ATLAS LINE CO., LTD. | THAILAND

Bronze Sponsor - AFFREIGHTER LOGISTICS PVT. LTD. | INDIA

Name Badge and Lanyard Sponsor - COGI LOGISTIC SOLUTIONS LLC | U.S.A.



## FREIGHT MIDPOINT INT'L FORWARDERS NETWORK (FM)

Gold and Name Badge Sponsor - HANSEATIC LOGISTIC SOLUTIONS GERMANY GMBH | GERMANY

Silver Sponsor - MERC LOGISTICS (INDIA) PVT. LTD. | INDIA

Bronze Sponsor - PRIME LOGISTICS W.L.L. | QATAR

T-Shirt Sponsor - JL LOGISTIC GMBH | GERMANY

T-Shirt Sponsor - OLYMPIA DI NAVIGAZIONE S.R.L. | ITALY

T-Shirt Sponsor - AAS LOGISTICS B.V. | NETHERLANDS

Lanyard Sponsor - FOUR PLUS LOGISTICS -

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Meeting Notepad Sponsor - BASE S.P.A. -

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Coffee Break Sponsor - BIS - BEYOGLU INTERNATIONALE

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## OVERSEAS PROJECT CARGO ASSOCIATION (OPCA)



Platinum and T-Shirt Sponsor -

BATI INNOVATIVE LOGISTICS | TÜRKİYE

Gold Sponsor - LOGISTICS PLUS ULUSLARARASI

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Silver Sponsor - FLEET LINE SHIPPING SERVICES (L.L.C) | U.A.E.

Bronze Sponsor - ATLANTIC FORWARDING SPAIN, S.L. | SPAIN

T-Shirt Sponsor - CONVEYOR LOGISTICS LTD. | BANGLADESH

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Name Badge Sponsor - FREJA TRANSPORT & LOGISTICS A/S | DENMARK

Notepad Sponsor - AMERICAN CARGOCARE, INC. | U.S.A.





# Senior Members Recognition

## FREIGHT FORWARDERS FAMILY WORLWIDE AGENTS NETWORK (3F) SENIORS

### 10 AND 10+ YEARS OF MEMBERSHIP

FAST FREIGHT INTERNATIONAL | EGYPT  
 CARGO MARKETING INT. PVT. LTD | INDIA  
 TARGET LOGISTIC SOLUTIONS, LTD. | ISRAEL  
 ALLEGIANCE CARGO ADV., INC. (ACAI) | PHILIPPINES  
 RGW EXPRESS SP. Z O. O. | POLAND  
 AIR INTERNATIONAL FREIGHT CO., LTD. | TAIWAN  
 (10 years) LIMAMAR AIR AND SEA SERVICES CO. LTD. | TÜRKIYE



### 5+ YEARS OF MEMBERSHIP

LUX GLOBAL LOGISTICS PTY LTD | AUSTRALIA  
 OY HACKLIN LOGISTICS LTD | FINLAND  
 ARO LOGISTIK GMBH | GERMANY  
 MCC CONTAINER LINES PVT. LTD. | INDIA  
 DAMBER LOGISTICS S DE RL DE CV | MEXICO  
 SALALAH SHIPPING & MARINE SERVICES CO. LLC | OMAN  
 ATLAS LINE CO.,LTD. | THAILAND  
 G M B INTERNATIONAL SHIPPING LLC | U.A.E.  
 FRONTIER FORWARDING SERVICES LIMITED | U.K.  
 COGI LOGISTIC SOLUTIONS LLC | U.S.A.  
 INTERFREIGHT COMPANY | U.S.A.



### 5 YEARS OF MEMBERSHIP

PT. FORIN TRANSBUANA LOGISTICS | INDONESIA  
 WEPOR SA DE CV | MEXICO  
 G - FREIGHT UNIPESSOAL, LDA. | PORTUGAL  
 SOUTH OCEAN FREIGHT INTERNATIONAL L.L.C | U.A.E.  
 CHALLENGE LOGISTICS GROUP | EGYPT





# Senior Members Recognition

## FREIGHT MIDPOINT INT'L FORWARDERS NETWORK (FM) SENIORS

### 5 YEARS OF MEMBERSHIP

ATSA CARGO S.R.L. | DOMINICAN REPUBLIC  
 OLYMPIA DI NAVIGAZIONE S.R.L. | ITALY  
 AL SAQER PROJECT SUPPORT SERVICE CO, W.L.L. | KUWAIT  
 DELTA LOGISTICS NETWORK | PAKISTAN  
 ABACO ACTOR LOGISTIC, S.L. | SPAIN  
 MISHI INTERNATIONAL INC | U.S.A.  
 INTERNATIONAL LOGISTICS EXPRESS, INC. | U.S.A.



### 5+ YEARS OF MEMBERSHIP

954 LINCOLN S.A. | ARGENTINA  
 MACRO INTERNATIONAL PTY LTD | AUSTRALIA  
 OSL BELGIUM | BELGIUM  
 AB LOGISTICS LTD. | BULGARIA  
 ADL LTD (ANYWHERE DELIVERY & LOGISTICS) | BULGARIA  
 SHASHATI FREIGHT SERVICE | EGYPT  
 HANSEATIC LOGISTIC SOLUTIONS GERMANY GMBH | GERMANY  
 JL LOGISTIC GMBH | GERMANY  
 LEO GLOBAL LOGISTICS INDIA PVT LTD | INDIA  
 JSR SHIPPING SERVICES INDIA PVT LTD | INDIA  
 MERC LOGISTICS (INDIA) PVT. LTD. | INDIA  
 ORDAN CARGO LTD. | ISRAEL  
 BASE S.P.A. - SPEDIZIONI INTERNAZIONALI | ITALY  
 OPEN LOGISTICS S.A.R.L. | MOROCCO  
 AAS LOGISTICS B.V. | NETHERLANDS  
 OSL NETHERLANDS | NETHERLANDS  
 TRANS OCEAN PACIFIC FORWARDING B.V | NETHERLANDS  
 SAM LOGISTICS (PVT.) LIMITED | PAKISTAN  
 INTERFREIGHT WORLDWIDE CARGO LOGISTICS, INC. | PHILIPPINES  
 PRIME LOGISTICS W.L.L. | QATAR  
 TRANSLOG OVERSEAS S.L.U. | SPAIN  
 CARGOBAY LTD. | SWITZERLAND  
 PUPA SHIPPING INTL TRAN. & FOREIGN TRADE LTD. | TÜRKİYE  
 LIMAMAR AIR AND SEA SERVICES CO. LTD. | TÜRKİYE  
 ITS LOJISTIK A.S. | TÜRKİYE  
 AERONA (AIR & SEA) CUSTOMS CLEARING AGENTS LTD | U.K.





# Senior Members Recognition

## OVERSEAS PROJECT CARGO ASSOCIATION (OPCA) SENIORS

### 5+ YEARS OF MEMBERSHIP

- SHAMOLIMA LIMITED | BANGLADESH
- CHS AIR & SEA OY | FINLAND
- GEETA SHIPPING AND CLEARING SERVICES PRIVATE LIMITED | INDIA
- SYSTEMATIC LOGISTICS PVT. LTD. | INDIA
- UNITTRANSPORTS SPA | ITALY
- KHIMJI RAMDAS SHIPPING L.L.C | OMAN
- MUSCAT INTERNATIONAL SHIPPING & LOGISTICS LLC | OMAN
- SEATRANS MARITIME SA | SPAIN
- NTEX AB | SWEDEN
- KOCAK LOJISTIK HIZMETLERI LTD. STI. | TÜRKİYE
- TOTAL FREIGHT INTERNATIONAL L.L.C. | U.A.E.
- DGX (DEPENDABLE GLOBAL EXPRESS) | U.S.A.



### 5 YEARS OF MEMBERSHIP

- RAPID FREIGHT LOGISTICS (CAMBODIA) CO., LTD. | CAMBODIA
- BLS FORWARDING CHILE LIMITADA | CHILE
- CARGO SERVICES, S.A.U. | SPAIN
- CHRISLOGIX (PVT) LTD | SRI LANKA
- AGENCE MARITIME MOHAB | TUNISIA
- AMERICAN CARGOCARE, INC. | U.S.A.





# Gala Dinner



After busy one-to-one meetings, on the second day evening, all delegates were invited to a magnificent Gala Dinner at the Piri Reis Ballroom of event hotel. All delegates enjoyed the taste of delicious international foods.



Then the spectacular gala dinner started with a live band performance and continued with various dance shows. Delegates enjoyed the night and met with other delegates in a non-business environment. It was the evening of fun and relax.



14-year-old Mr. Demir Efe Soy from Soy Family (Limamar Air And Sea Services Co. Ltd., Türkiye) was our guest at the Gala Dinner. He made his debut in the sector at the INO Summit 2022 which is his first event in the industry. INO Networks Group Chairman Mr. Kemal Kirikkanat gave him a gift which received great applause. We believe he will achieve great success in the future.



# THANKS TO OUR SPONSORS

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## FREIGHT FORWARDERS FAMILY WORLDWIDE AGENTS NETWORK

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We hereby want to thank all our participants who attended the INO Summit 2022 – Istanbul Türkiye, and made our event such a perfect and successful business meeting. Special thanks to our sponsors for their generous contributions to the INO Summit 2022.

We wish our cooperation lasts for many years with our great Members, Partners, Colleagues, Family and Friends with continued success.

*Look forward to meeting you next year!*



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